SAVE
SHOCK & VIBRATION EXCHANGE

EXHIBITOR PROSPECTUS

for the

94TH SHOCK & VIBRATION SYMPOSIUM
NOVEMBER 3 - 7, 2024
DALLAS, TEXAS

WHY EXHIBIT?

The continuous service record and the community rapport of the Shock and Vibration Symposium speaks for itself. With 93 Symposia under the community's belt, the 94th Symposium promises to deliver what the organization has come to pride itself on; a quality technical conference. With the conference comes over 200 technical papers, tutorials, meetings, discussion groups, and other fora presented from experts in their field.

These presentations are geared toward an audience of approximately 350-500 representatives of the US Government and the commercial sector of the shock and vibration community. These attendees range in assignment from project engineers and program developers to project managers and product developers. We also have representatives from academia and have attendance from over a dozen different countries.

We have attracted the largest names in measurement, testing, and equipment in our exhibit hall. Below is a sample of the exhibitors who have joined us in the last few years.

Advanced Test Equip. Rentals
Aberdeen Test Center
Aero Nav Laboratories
Air Force Research Laboratory
Altair Engineering
Applied Physical Sciences
Autodesk
Bodie Technology
Correlated Solutions
Crystal Instruments
Data Physics Corp.
Dayton T. Brown
DEWESoft
Dytran Instruments
E-Labs, Inc.
Electric Boat Corp.
Endevco
ETS Solutions
HBK
Hi-Techniques
HI-TEST Laboratories
HII
Isolator Dynamics Corp.
IMV Corporation
ITT Enidine
Lansmont Corp.
m+p International
Moog CSA International
NTS Technical Systems
NAVSEA Warfare Centers
Northrop Grumman
PCB Piezotronics
Precision Filters
Socitec US
Society of Exp. Mechanics
Shock Tech
SIMULIA
Spectral Dynamics
SPEKTRA
Taylor Devices
TEAM Corporation
Thornton Tomasetti
US Army ERDC
Xcitex
Weiss Technik Testing Services

THE AUDIENCE

ATTENDANCE FROM INDUSTRY LEADERS

TOP 5 ORGANIZATIONS IN ATTENDANCE...

NAVAL WARFARE CENTERS
US ARMY CORPS OF ENGINEERS
SANDIA NATIONAL LABORATORIES
HUNTINGTON INGALLS INDUSTRIES
AIR FORCE RESEARCH LABORATORY

...ROUNDING OUT THE TOP 20

LOCKHEED MARTIN
NATIONAL TESTING LABORATORIES
ACADEMIC UNIVERSITIES
NORTHROP GRUMMAN
GENERAL DYNAMICS
BAE SYSTEMS
FOREIGN NAVY & CONTRACTORS
NAVAL NUCLEAR LABORATORY
PCB PIEZOTRONICS
BOEING
SUPSHIP
THORNTON TOMASETTI
NASA
SIEMENS
HUTCHINSON

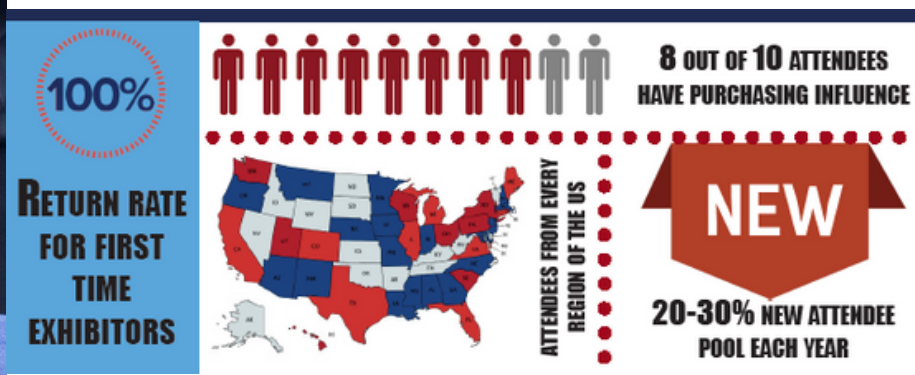


EXHIBIT PRICING

OUR EVENT OFFERS THE OPPORTUNITY TO EXHIBIT AT VARIOUS LEVELS THAT SUPPORT YOUR BUDGET. PACKAGES PRESENTED BELOW ARE THE BASE PACKAGES WITHOUT ADDITIONAL SPONSORSHIPS OR UPGRADES. SEE NEXT PAGE FOR ADDITIONAL CORPORATE SUPPORTER PRICING & PACKAGES.

BASE 10x10 EXHIBIT PACKAGE — $3,000

Includes: 10'x10' EXHIBIT SPACE, ELECTRICITY, TWO CHAIRS, 6' TABLE DRAPED IN STANDARD HOTEL TABLE LINENS, ONE (1) BADGE TO ATTEND TECHNICAL SESSIONS, AND THREE (3) EXHIBIT STAFF BADGES

10x20 EXHIBIT PACKAGE — $5,000

Includes: 10'x20' EXHIBIT SPACE (SUBJECT TO AVAILABILITY), ELECTRICITY, FOUR CHAIRS, TWO (2) 6' TABLES DRAPED IN STANDARD HOTEL TABLE LINENS, ONE (1) BADGE TO ATTEND TECHNICAL SESSIONS, AND FOUR (4) EXHIBIT STAFF BADGES

Furniture & A/V Rentals: No pipe and drape, carpet, additional furniture, or A/V rentals are required or included. However, should your company wish to secure additional resources for your booth, please directly contact the A/V provider at the venue.

CORPORATE SUPPORTER PACKAGES

BRONZE CORPORATE SUPPORTER **$5,000**

Includes: 10'x10' EXHIBIT SPACE, ELECTRICITY, TWO CHAIRS, 6' TABLE DRAPED IN STANDARD HOTEL TABLE LINENS, TWO (2) BADGES TO ATTEND TECHNICAL SESSIONS, ONE TUTORIAL PER REGISTRANT, FOUR (4) EXHIBIT STAFF BADGES, AND A FULL PAGE 2025 CALENDAR AD

SILVER CORPORATE SUPPORTER **$7,000**

Includes: 10'x10' EXHIBIT SPACE, ELECTRICITY, TWO CHAIRS, 6' TABLE DRAPED IN STANDARD HOTEL TABLE LINENS, FOUR (4) BADGES TO ATTEND TECHNICAL SESSIONS, ONE TUTORIAL PER REGISTRANT, FOUR (4) EXHIBIT STAFF BADGES, A COMPLIMENTARY AD IN THE WELCOME RECEPTION SLIDESHOW, AND A FULL PAGE 2025 CALENDAR AD

GOLD CORPORATE SUPPORTER **$10,000**

Includes: 10'x20' EXHIBIT SPACE, ELECTRICITY, FOUR CHAIRS, TWO (2) 6' TABLES DRAPED IN STANDARD HOTEL TABLE LINENS, SIX (6) BADGES TO ATTEND TECHNICAL SESSIONS, TWO TUTORIALS PER REGISTRANT, FOUR (4) EXHIBIT STAFF BADGES, A COMPLIMENTARY AD IN THE WELCOME RECEPTION SLIDESHOW, A FULL PAGE 2025 CALENDAR AD, GENERAL EVENT RECOGNITION ON SIGNAGE AND PRINT MATERIALS

UPGRADES &
E N H A N C E M E N T S

GET THE MOST OUT OF YOUR EXHIBIT EXPERIENCE WITH SOME OF THE UPGRADES BELOW. THESE ARE OPEN TO ALL EXHIBITORS, BUT SPACE MAY BE LIMITED IN SOME OF THE PROGRAMS.

VENDOR SESSION PRESENTATION — FREE

LIMITED SPOTS AVAILABLE

Exhibitors have been a growing part of why the S&V Symposium is successful. To provide exhibitors with more opportunities to reach attendees, the Shock and Vibration Exchange is offering a vendor session. Each vendor who registers will be scheduled to provide a 20-minute presentation about a new technology, case study, or otherwise interesting topic of technical interest to our attendees.

PASSPORT PROGRAM — $250

25 SPOTS AVAILABLE

The Passport Program is popular amongst industry conferences. The Passport Program aims to increase attendance in the exhibit hall and increase serious leads for our exhibitors. Each participating exhibitor receives a unique "stamp" to give to attendees that visit the booth. Attendees collect required number of stamps to win prizes. Donate prizes to the final drawing for even more exposure.

WELCOME RECEPTION & EXHIBITORS LUNCHEON AD BACKDROP — $350

The Monday Night Welcome Reception features time to mingle, eat, and drink with the attendees. There will be a scrolling ad slideshow during this event. These ads will also be continued as the backdrop during the Tuesday Exhibitors Luncheon. Graphic ads only (no movies or audio). Ads due by October 31.

SPONSORSHIPS

ICE CREAM SOCIAL SPONSORSHIP (TUESDAY) $1,250

TWO SPONSORSHIPS

SOLD!

Includes: SIGNAGE FOR EVENT, RECOGNITION DURING THE EVENT, AND ICE CREAM CART AS NEAR AS PRACTICAL TO YOUR BOOTH LOCATION FOR EXPOSURE AND TRAFFIC DURING ICE CREAM SOCIAL

WEDNESDAY AFTERNOON DESSERT BREAK SPONSORSHIP (TWO SPONSORSHIPS AVAILABLE) $1,250

Includes: SIGNAGE FOR EVENT, RECOGNITION DURING THE EVENT, AND DESSERTS PLACED AS NEAR AS PRACTICAL TO YOUR BOOTH LOCATION FOR EXPOSURE AND TRAFFIC DURING DESSERT SOCIAL.

LANYARD SPONSORSHIP $1,000

ONE SPONSORSHIP

SOLD!

GET YOUR COMPANY NAME AND LOGO VISIBLE AROUND THE NECKS OF ALL SYMPOSIUM ATTENDEES! LANYARDS ARE TO BE PROVIDED BY SPONSOR AND WILL BE MADE AVAILABLE TO ALL ATTENDEES AT EVENT CHECK-IN. LANYARD STYLE TO BE DETERMINED BASED ON SAVE STAFF CHOICE IN FINAL EVENT BADGE STYLE.

CONFERENCE WI-FI SPONSORSHIP $1,000

ONE SPONSORSHIP AVAILABLE

SOLD!

ACCESSIBILITY IS KEY IN THIS DIGITAL AGE! ATTENDEES SEE YOUR COMPANY'S LOGO ON THE SPLASH SCREEN OR SET THE CONFERENCE WI-FI PASSWORD TO YOUR COMPANY NAME*!

** EXACT OPTION DEPENDS ON CAPABILITY OF EVENT VENUE.*

CELL PHONE CHARGING STATION $500

TWO SPONSORSHIPS AVAILABLE

A CELL PHONE CHARING STATION WILL BE SETUP AS NEAR AS PRACTICAL TO YOUR BOOTH FOR ATTENDEES WHO NEED AN EXTRA BOOST. CHARGING STATION WILL BE CUSTOMIZED WITH SIGNAGE INCLUDING YOUR LOGO.

NOTEPADS & PENS $1,000

ONE SPONSORSHIP

SOLD!

NOTEPADS AND PENS WITH YOUR COMPANY LOGO* WILL BE PROVIDED IN THE REGISTRATION PACKET AND/OR IN MEETING ROOMS FOR ATTENDEES.

** SAVE LOGO AND/OR EVENT NAME MAY ALSO BE USED*

All sponsorships are secured on a first-come, first-served basis. All sponsorships are subject to availability of resources, capability of venue, and other factors that cannot be controlled by SAVE staff.

Premium SPONSORSHIPS

Have your company noticed and highlighted at the largest attended social functions of the Symposium!

MONDAY NIGHT WELCOME RECEPTION $4,000

TWO SPONSORSHIPS AVAILABLE

A dedicated event to welcoming each individual to our community and event, the Monday Night Welcome Reception combines food, drinks, and a singular space for all attendees to gather. Sponsoring companies will receive logo in the Program promoting the reception, signage at the reception, near the food items and at each bar, recognition during the Welcome from our Director and at the Opening Session, and a complimentary Backdrop Ad (see Upgrades & Enhancements page).

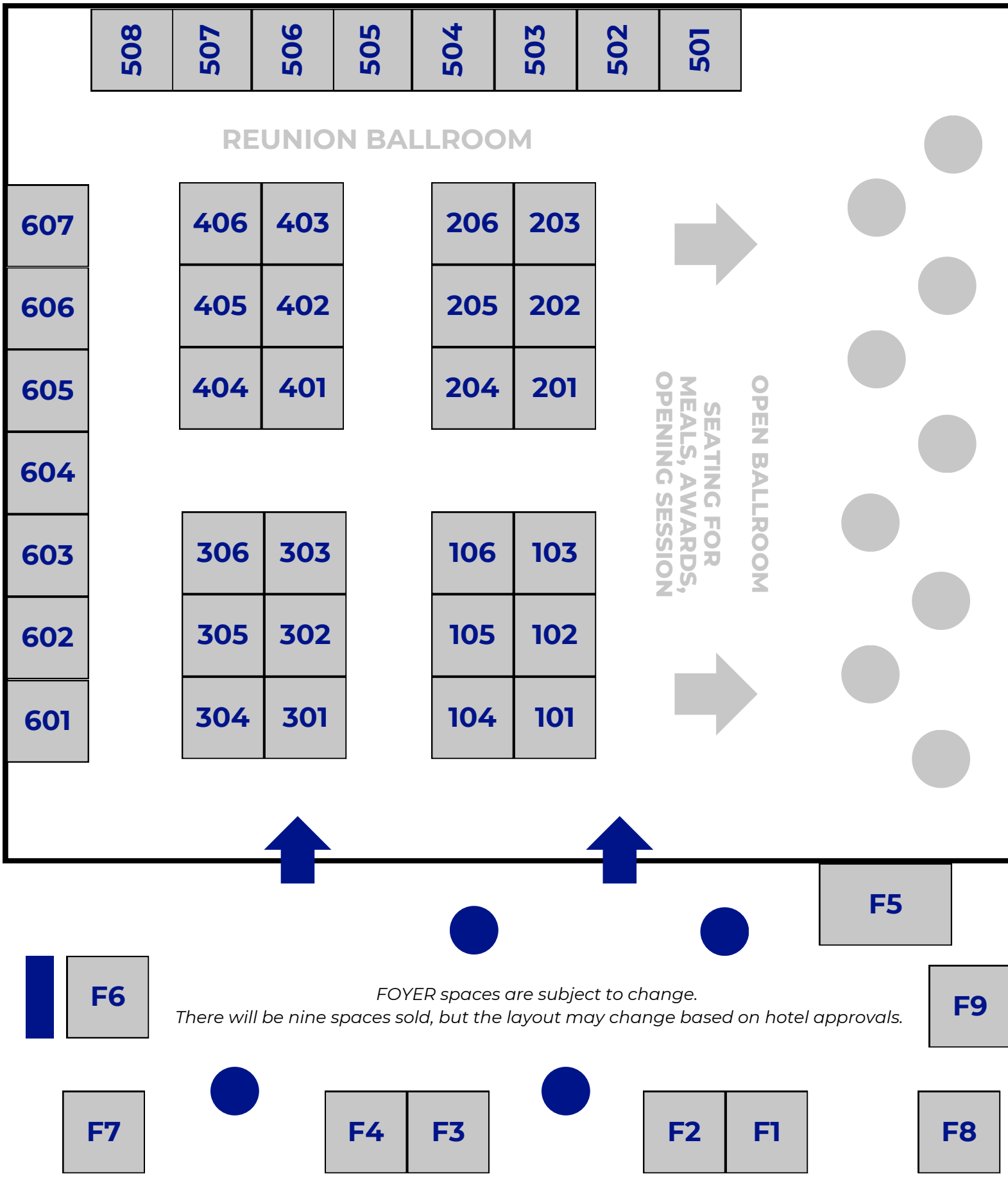
WEDNESDAY NIGHT SOCIAL EVENT $10,000

TWO SPONSORSHIPS AVAILABLE

THE Social Event of the Symposium. This is a memorable commercially-sponsored off-site event each year. Held in local hot spots like the Hard Rock Cafe, Lucky Strike, Main Event, BB Kings Blues Club, House of Blues, local museums and aquariums, this event gives guests the opportunity to network and explore the host city outside the confines of a conference environment. Sponsoring companies will receive logo in the Program promoting the social, signage at the Symposium and the Social, recognition during the Social and at the Opening Session from our Director, a complimentary Backdrop Ad (see Upgrades & Enhancements page), and any special perks offered by the chosen event venue.

EXHIBIT DIAGRAM

The diagram below is subject to change based on venue suggestions, attendance counts, and/or final fire marshal review.



FOYER spaces are subject to change.
There will be nine spaces sold, but the layout may change based on hotel approvals.

EXHIBITOR LISTING

101 HUTCHINSON/ENDAQ
102 HUTCHINSON/ENDAQ
103 E-LABS
104 BOEING - LMTF
105 SPECTRAL DYNAMICS
106 PRECISION FILTERS

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201 TAYLOR DEVICES
202 PCB PIEZOTRONICS
203 PCB PIEZOTRONICS
204 ELEMENT US SPACE&DEF
205 CORRELATED SOLUTIONS
206 VISION RESEARCH

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301 BODIE TECHNOLOGY
302 PHOTRON
303 ITT ENIDINE
304 M+P INTERNATIONAL
305 HBK/DYTRAN
306 RDI TECHNOLOGIES

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401 DAYTON T BROWN
402 ETS SOLUTIONS
403 SHOCK TECH
404 DEWESOFT
405 DATA PHYSICS/TEAM
406 VIPER APL. SCIENCE

501 VIBRATION RESEARCH
502 SOCITEC
503 REL, INC.
504 JOHNS EVANS' SONS
505 ISOLATION DYNAMICS CORP
506 901 ENGINEERING & TRAINING
507 SOC. OF EXP. MECHANICS
508 ALTAIR

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601 SIEMENS
602 ROBINSON RUBBER
603 HII
604 DEWETRON
605 THORNTON TOMASETTI
606 SHOCKMEC ENGINEERING
607 CRYSTAL INSTRUMENTS

F1 MECALC
F2 MECALC
F3 HEAD ACOUSTICS
F4 EXPERIOR LABORATORIES
F5 HI-TEST LABORATORIES
F6 UNHOLTZ-DICKIE CORP
F7 HI-TECHNIQUES
F8 NAC IMAGE TECH.
F9 SPECIALISED IMAGING

REGISTER NOW

OR COPY THE LINK BELOW TO YOUR BROWSER:
HTTPS://FS12.FORMSITE.COM/SAVECENTER/FO2LIAMQPH/INDEX

EXHIBITOR AGREEMENT & PROVISIONS

By registering as an exhibitor, you agree to the Terms and Conditions below, along with all posted rules by SAVE and the host venue.

BOOTH SPACE ASSIGNMENT

Booth assignments will be made based on a first-come, first-served basis with preference given to exhibitors who participate as a Corporate Supporter.

EXHIBIT SUPPORT PERSONNEL

Each booth space is provided with two chairs to accommodate staff. So long as additional personnel do not interfere with other exhibitors or traffic of the exhibit hall, they will be allowed. Additional staff member fees (beyond what is expressly listed herein for each package) are $200 each. Staff must be registered. Exhibit staff are allowed all meals and entry into all socials.

LIABILITY STATEMENT

HI-TEST Laboratories, Inc. (operator of SAVE) assumes no liability for loss, damage, or theft of goods rented or leased by the exhibitor. The exhibitor shall indemnify HI-TEST against and hold harmless for any complaints, suits or liabilities resulting from negligence in connection with the exhibitor's use of the display space. HI-TEST is not responsible for damage sustained in storage, setup, or shipping of exhibit property.

EXHIBITOR FLOORPLAN

SAVE/HI-TEST staff reserves the right to amend the floorplan, if, in its judgement, it is in the best interest of the Exhibition and overall needs of the conference. The Hotel also reserves the right to change the floorplan based on local codes, ordinances, or construction requiring a change in the flow of the hotel.

REGISTRATION AND PAYMENT

Reservations can be made by completing the exhibitor form. All forms for special offerings or items requiring separate registration must also be completed.

Payment is expected within 30 days of booth reservation, or by August 15th. SAVE/HI-TEST accepts credit cards and corporate checks. Checks should be made payable to HI-TEST Laboratories and mailed to PO Box 165, Arvonia, VA 23004.

CANCELLATION AND REFUND

All cancellations must be received in writing and submitted to Ashley Shumaker or Drew Perkins. No shows will receive no refund and may not be considered as a viable vendor for future events.

The following schedule will be used in determining penalties (dates listed are when formal written notice is received):

Prior to June 1:	*100% refund*
June 1- July 31:	*50% refund*
August 1 - 30:	*25% refund*
On/after Sept 1:	*0% refund*

EXHIBIT MATERIAL SHIPMENT

Each exhibiting company is responsible for payment of inbound and outbound shipment fees as dictated by the venue and provided herein. For questions regarding handling fees and storage fees, please contact the venue directly. In the event that all storage fees are charged to the SAVE Master Account, all exhibitors will be required to reimburse SAVE using published hotel handling rates.

EXHIBIT SCHEDULE

MONDAY, NOVEMBER 4, 2024

EXHIBIT SETUP **BOOTHS MUST BE FULLY OPERATIONAL BY 6:00PM.*	12:00PM - 6:00PM
RECEPTION (IN EXHIBIT HALL)	6:30PM - 8:30PM

TUESDAY, NOVEMBER 5, 2024

EXHIBIT AREA OPEN	7:00AM - 5:00PM
BREAKFAST (IN EXHIBIT HALL)	7:00AM - 8:00AM
OPENING SESSION & LUNCHEON (IN EXHIBIT HALL) **BOOTHS MUST BE CLOSED DURING OPENING SESSION.*	11:00AM - 1:00PM
ICE CREAM SOCIAL	3:00PM - 3:40PM

WEDNESDAY, NOVEMBER 6, 2024

EXHIBIT AREA OPEN	9:00AM - 4:00PM
BREAKFAST (IN EXHIBIT HALL)	7:00AM - 8:00AM
MORNING BREAK (IN EXHIBIT HALL)	9:45AM - 10:15AM
LUNCHEON (IN EXHIBIT HALL) **BOOTHS MUST BE CLOSED DURING AWARDS.*	12:00PM - 1:30PM
AFTERNOON DESSERT BREAK W/ PASSPORT PROGRAM RAFFLE	3:30PM - 4:15PM
EXHIBITOR DISMANTLE	4:15PM - 6:00PM

PLEASE NOTE THAT ALL TIMES BELOW ARE SUBJECT TO CHANGE BASED ON TECHNICAL CONTENT AND MEETING ROOM AVAILABILITY.

IMPORTANT DATES

ASAP: REGISTER AS AN EXHIBITOR

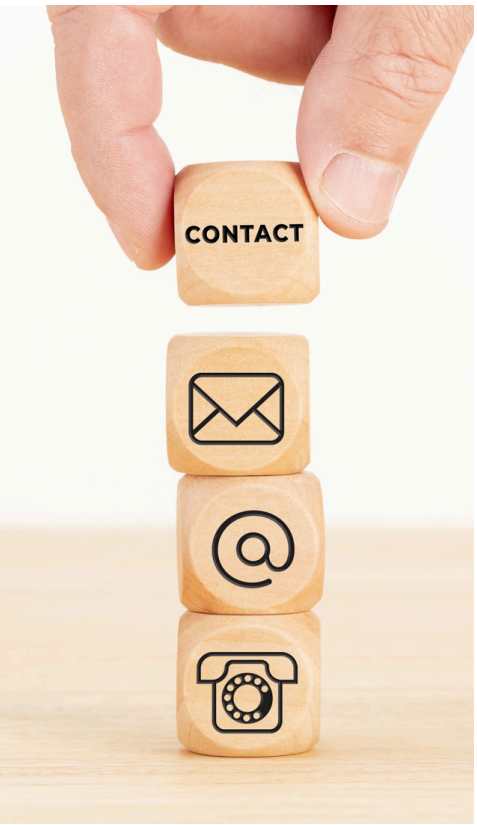
JUNE 30: ABSTRACTS DUE FOR TECHNICAL CONTENT

JUNE 30: REGISTRATION PERIOD ENDS FOR VENDOR SESSIONS

JULY 1: REGISTRATION PERIOD ENDS FOR PARTICIPATION IN THE PASSPORT PROGRAM

SEPT. 30: EARLY BIRD ATTENDANCE RATE EXPIRES

NOV 1: EXHIBIT SHIPMENTS ARRIVE AT HOTEL



CONTACT US

434.581.3041

ashley.shumaker@savecenter.org

www.savecenter.org

PO Box 165, Arvonia, VA 23004

FedEx Office
Hyatt Regency Dallas
Shipping Instructions

Upon Your Arrival

Packages will be available for pickup at the FedEx Office business center; a handling fee will apply. Packages, pallets, crates, display cases and other heavier items may be scheduled for delivery by contacting our staff at 214.741.2763 a delivery fee will apply. Package deliveries should only be scheduled after the recipient has completed the check-in process. In order to maintain the proper chain of custody, FedEx Office requires the package recipient's signature before a package can be released from FedEx Office. Release signatures are captured at the time of package pickup or package delivery to the recipient.

Upon Your Departure

FedEx Office offers pack and ship services and packaging supplies, such as boxes, tape, etc., which are also available for purchase at the FedEx Office business center. All outbound packages must have a completed carrier airbill affixed to each package. FedEx Express® shipping boxes and airbill forms are available and are complimentary. Outbound packages and freight to be picked up by a third-party courier should be coordinated directly with those vendors, and communication should be sent to FedEx Office indicating when those items will be picked up. FedEx Office will not make arrangements for freight or third-party courier transportation and/or pickup. Outbound handling fees will be applied to all packages and freight, regardless of carrier, in addition to shipping/transportation fees.

Package Handling and Storage Fees

Package weight	Package pickup or dropoff by guest	Package pickup or delivery by FedEx Office
Envelopes up to 1.0 lb.	$4.00	$7.00
0.0–1.0 lb.	$4.00	$7.00
1.1–10.0 lbs.	$10.00	$15.00
10.1–20.0 lbs.	$15.00	$20.00
20.1–30.0 lbs.	$25.00	$30.00
30.1–40.0 lbs.	$30.00	$36.00
40.1–50.0 lbs.	$35.00	$42.00
50.1–60.0 lbs.	$40.00	$50.00
60.1–150.0 lbs.	$55.00	$66.00
Pallets & crates*	–	$250.00 or $0.80/lb. > 312 lbs.

Package weights will be rounded up to the nearest pound.
*For inbound/outbound pallets or crates, the receiving and delivery charges are consolidated into a single fee of $250.00 or $0.80/lb. > 312 lbs., which is applied to each pallet/crate handled.

Package weight	Storage fee after 5 days
Envelopes up to 1.0 lb.	No charge
0.0–10.0 lbs.	$5.00
10.1–30.0 lbs.	$10.00
30.1–60.0 lbs.	$15.00
60.1–150.0 lbs.	$25.00
Pallets & crates	$50.00
Over 6.5' in size	$25.00

A one-time package storage fee will apply to each package received and stored for more than five (5) calendar days. Items measuring over 6.5 feet in size are considered oversize and will be assessed an additional oversize fee if stored for more than five (5) calendar days.

Additional Services

Items that require extra handling, such as pallet/crate breakdown or build up, multiple pickup or delivery points, or collecting and disposing of packaging materials, will be assessed an additional fee of $70.00 per hour with a minimum of $35.00 for 30 minutes. This fee will be assessed for each FedEx Office team member dedicated to perform these additional services. Please note that FedEx Office team members cannot lend out any moving equipment, which includes pallet jacks, dollies, and flatbed carts.

Terms and Conditions

Receiving, delivery and storage charges are payable at the time of delivery. Recipient may be required to present government-issued photo identification and sign for delivery. Shipper must comply with all applicable local, state and federal laws, including those governing packing, marking, labeling and shipping. OBTAIN FIRE, CASUALTY AND ALL OTHER INSURANCE ON PACKAGE CONTENTS PRIOR TO SHIPPING. Neither the Property nor FedEx Office and Print Services, Inc. provide such insurance. Neither the Property nor FedEx Office and Print Services, Inc. nor the employees, agents or contractors of either firm will be liable for any damages, whether direct or indirect damages, relating to or arising out of any loss or damage to any package or its contents, unless a package is lost after receipt on the Property, in which case such liability shall be limited to the lesser of $100 or the liability of the carrier indicated above. By sending your package to the Property, you agree to be bound by any additional terms and conditions that the Property or FedEx Office and Print Services, Inc. may establish from time to time for receiving and delivering of packages.

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